“Hong Kong Stock Exchange”).

中國國際海運集裝箱（集團）股份有限公司

# CHINA INTERNATIONAL MARINE CONTAINERS (GROUP) CO., LTD.

(H C : 2039)
(A C : 000039)

## RESULTS ANNOUNCEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2016 (SUMMARY OF THE 2016 INTERIM REPORT)

### 1 IMPORTANT NOTICE

**1.1**

**1.6** T B r r r r r r 30 J 2016 ( r 2015: N ) M .

**1.7** I A , A r ( ) r r r r r ( ) RMB1.00 r C , r S S E r RMB, H r ( ) r r r - r r ( ) RMB1.00 r C , r H K S E r H K r .

**1.8** 1.8 1.6

## 2.2 C [redacted] M C

| | ANG | HEN |
|---|---|---|
| | S r r B r , C S r r | R r S r A r | A C S r r |
| T : | (86 755) 2669 1130 | (86 755) 2680 2706 | (852) 2232 7318 |
| F : | (86 755) 2682 6579 | (86 755) 2681 3950 | (852) 2805 1835 |
| E A r : | r r@ . | | |

C A r C : CIMC R&D C r , 2 G A , S , N D r , S z , G , PRC (P : 518067)

C A r H K : 3101-2 I P z , 199 D V R C r , H K

# 3 MMA F ACC NTING DATA AND FINANCIAL INDICAT

## 3.1 K A D

D r R r P r , C r r r r r r r rr r rr r .

| I | T (J J 2016) ( ) | T C r r (J r J 2015) ( ) | R r P r (%) |
|---|---|---|---|
| O r r | **23,542,843** | 32,637,289 | (27.87%) |
| O r r | **(318,988)** | 2,026,744 | (115.74%) |
| Pr r | **(165,844)** | 2,077,478 | (107.98%) |
| I | **375,316** | 425,068 | (11.70%) |
| N r r rr r | **(541,160)** | 1,652,410 | (132.75%) |
| A r : | | | |
| N r r r r r r | **(378,034)** | 1,518,195 | (124.90%) |
| M r r | **(163,126)** | 134,215 | (221.54%) |
| N r r r r r C r -r rr r r | **(502,200)** | 1,134,506 | (144.27%) |

| B | A (30 J 2016) ( ) | A r r (31 D r 2015) ( ) | r r R r P r (%) |
|---|---|---|---|
| T rr | **44,976,531** | 43,530,325 | 3.32% |
| T - rr | **69,823,386** | 63,232,846 | 10.42% |
| T | **114,799,917** | 106,763,171 | 7.53% |
| T rr | **48,061,890** | 45,921,237 | 4.66% |
| T - rr | **32,384,339** | 25,347,058 | 27.76% |
| T | **80,446,229** | 71,268,295 | 12.88% |
| S r r ' | **34,353,688** | 35,494,876 | (3.22%) |
| A r : | | | |
| N r r r r r r | **27,625,493** | 28,541,319 | (3.21%) |
| M r r | **6,728,195** | 6,953,557 | (3.24%) |
| S r ( r ) | **2,978,359,386** | 2,977,819,686 | 0.02% |

| C | T (J J 2016) ( ) | T r r (J r J 2015) ( ) | r r R r P r (%) |
|---|---|---|---|
| N r/( ) r | **933,732** | (625,453) | 249.29% |
| N r/( ) | **(5,376,277)** | (4,915,427) | (9.38%) |
| N r/( ) | **5,570,910** | 6,180,113 | (9.86%) |

| | A (30 J 2016) ( ) | A Pr r (31 D r 2015) ( ) | r r R r P r (%) |
|---|---|---|---|
| B r | **4,310,559** | 3,259,123 | 32.26% |

## 3.2 K F I

| | T (J J 2016) ( ) | T (J r J 2015) ( ) | R r P r (%) |
|---|---|---|---|
| B r r r r r r C (RMB/ r) | **(0.1444)** | 0.5681 | (125.42%) |
| D r r r r r r C (RMB/ r) | **(0.1444)** | 0.5627 | (125.66%) |
| W r r r (%) | **(1.64%)** | 6.59% | (8.23%) |
| W r r r r -r rr r r (%) | **(2.11%)** | 4.92% | (7.03%) |
| N r /( ) r r r (RMB/ r) | **0.31** | (0.23) | 234.78% |

| | A (30 J 2016) ( ) | A (31 D r 2015) ( ) | R r P r (%) |
|---|---|---|---|
| N r r r r r C (RMB/ r) | **8.61** | 8.90 | (3.26%) |
| G r r (%) | **70%** | 67% | 3% |

T r r Gr ’ r r .

**3.3 N L I A A**

| I | A (J J 2016) ( ) |
|---|---|
| G /( ) r - rr | (3,332) |
| G r r r r r rr r | 135,375 |
| G r r r r r rr r r rr , r r r r r r- , r Gr ' r r | 12,264 |
| N r | 23,712 |
| O r - r r | 21,101 |
| E | (30,604) |
| E r r ( r ) | (34,350) |
| T | 124,166 |

A r -r rr r r ( r r r ( r )) r r .

# 4 INF MA I N N HA EH LDE

## 4.1 N

T r r r C R r P r 82,489, 12 r H r , 82,477 r A r B r C r D r r r r , C 30 J 2016 r r R G r L S r H K S E ( **H K L** ).

A 30 J 2016, r r C 2,978,359,386 r , 1,261,782,777 r A r 1,716,576,609 r H r .

**4.2 , , ! 10 , , ! , ! , ! ( ! ! ! )**

| N , , ! | N , , ! | , , ! | | C | |
|---|---|---|---|---|---|
| HKSCC N L | F r r | 52.83% | 1,573,365,259 | 143,041,050 | 1,573,365,259 |
| COSCO C r I r L | F r r | 16.70% | 497,271,481 | | 497,271,481 |
| C S r F C r r L | S - r | 2.96% | 88,103,367 | 7,688,648 | 88,103,367 |
| Br R L | F r r | 2.62% | 77,948,412 | | 77,948,412 |
| C r H A M L . | S - r | 1.28% | 37,993,800 | | 37,993,800 |
| ICBC Cr S F A r r B ICBC Cr S C S r F A M Pr r | D - - r | 0.32% | 9,566,600 | | 9,566,600 |
| Z O F A r r B Z O C S r F A M Pr r | D - - r | 0.32% | 9,566,600 | | 9,566,600 |
| B r F A r r B B r C S r F A M Pr r | D - - r | 0.32% | 9,566,600 | | 9,566,600 |
| D F A r r B D C S r F A M Pr r | D - - r | 0.32% | 9,566,600 | | 9,566,600 |
| J F A r r B J C S r F A M Pr r | D - - r | 0.32% | 9,566,600 | | 9,566,600 |

E r r
r
S r r

## 4.3 D , , , . , , , F , ( F ) H K

S r D r r r , 30 J 2016, r D r r, S r r r , C , r r r r r , r r C r , r D 2 3 P r XV SFO r :

| N | T | N . | C | (%) | (%) |
|---|---|---|---|---|---|
| C M r Gr L ( CMG )[1] | H S r | 728,809,817 (L) | I r C r r C r S S r r | 42.46 | 24.47 |
| C COSCO S C r r L ( C C C )[2] | A S r | 432,171,843 (L) | I r C r r C r S S r r | 34.25 | 14.51 |
| | H S r | 245,842,181 (L) | I r C r r C r S S r r | 14.32 | 8.25 |
| H Gr M L [3] | H S r | 358,251,896 (L) | I r C r r C r S S r r | 20.87 | 12.03 |
| Br R L [3] | H S r | 215,203,846 (L) | B r | 12.54 | 7.23 |
| | H S r | 143,048,050 (L) | P r r r r | 8.33 | 4.80 |
| Pr r H L | H S r | 143,048,050 (L) | B r | 8.33 | 4.80 |
| T A M L . | H S r | 97,132,767 (L) | I r | 5.66 | 3.26 |

(L) L P

1. CMGr , r r r ( C M r P r H C L ( r r C M r H (I r ) C L ) C M r (CIMC) I L .), r H S r C , 728,809,817 H S r ( ) r r r r r r r.

2. C COSCO S , r r r ( C S (Gr ) C , C S C r L C ., L ., L H r I L COSCO C r I r L .), r A S r H S r C , 432,171,843 A S r ( ) 245,842,181 H S r ( ) r r r r r r.

3. H Gr M L , r r ( Br R L ), r H S r C , 215,203,846 H S r ( ) r r r r r S r r 143,048,050 H S r r r r r r .

S , r D r r r , 30 J 2016, r r ( r D r, S r r r C ) r r r r r r r C r S 336 SFO H K .

**4.4 I**

T r r S r r r r r C , . R r P r .

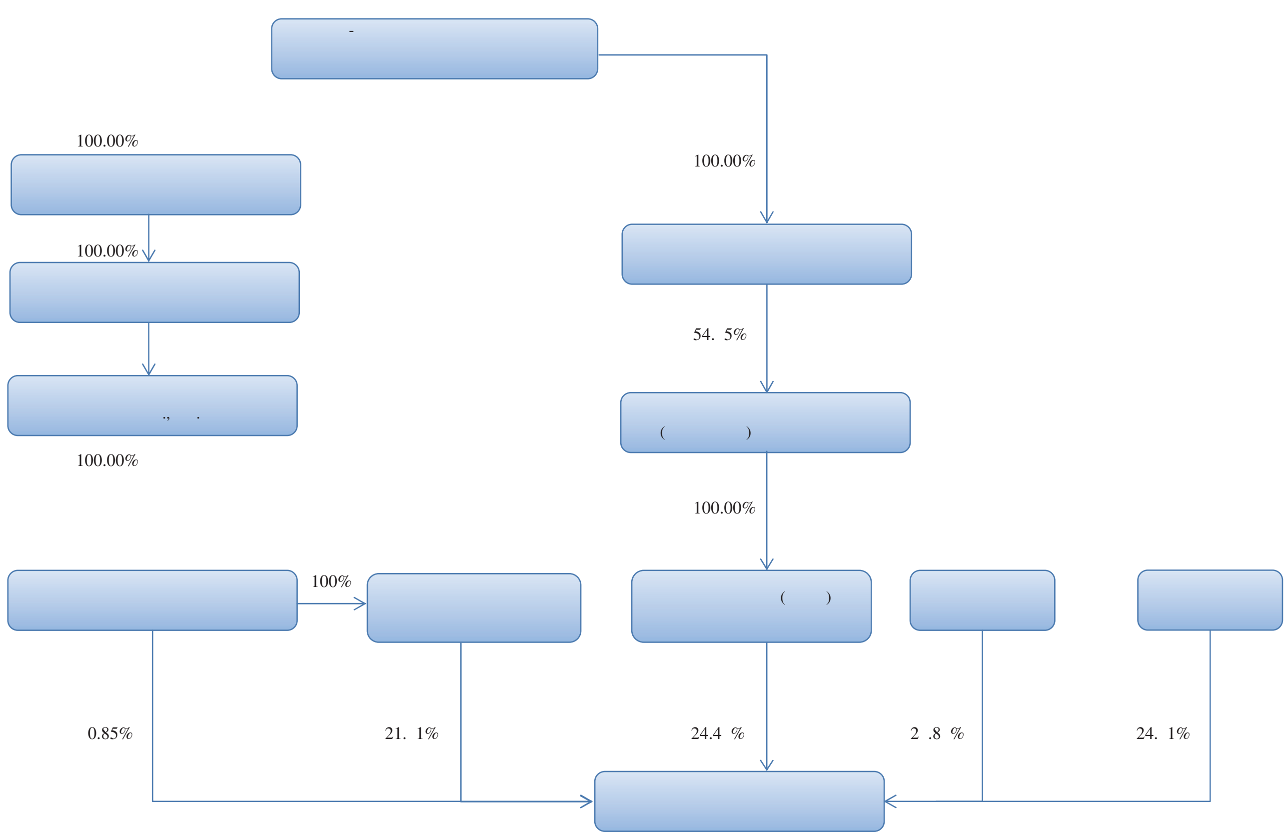
T S r r C r CM Gr C COSCO S .

CM Gr r r 14 O r 1986 PRC. I r r RMB10,050 r r r r L J . CM Gr ' r r r r r r r r r r r r r ( r , r , r r r ), r r r . A R r P r , CM Gr , r r r r C , r ( C M r P r H C L ( r r C M r H (I r ) C L ) C M r (CIMC) I L .) 24.47% r C .

C COSCO S r r 5 F r r 2016 PRC. I r r RMB11 r r X L r . C COSCO S , r r r r r r r r r . A R r P r , C COSCO S , r r r C , r r ( C S (Gr ) C , C S C r L C ., L ., L H r I L COSCO C r I r L .) 22.76% r C .

E r CM Gr C COSCO S , r r r 10% r r r C ( HKSCC N L ).

**C**



5. E F HE B A D

5.1

I r 2016, ... RMB ...

A ... Gr ... R r . P r . M ... S ... O r & E ... C ., L . (E) CIMC E r H L (CIMC E ), ... Gr ... R r . P r ... Gr ... D r . R r . P r ... Gr ... RMB23,542.843 ... ( ... 2015: RMB32,637.289 ...), ... 27.87%, ... RMB378.034 ... ( ... 2015: ... RMB1,518.195 ...).

5.2 B

T Gr ... J - Dr . P ... S ... Dr . P ... I ... Gr ... C rr ... Gr ... N .1 ... Gr ... C ... C .

D r . R r . P r ... 10% ... Gr ...

*Container Manufacturing Business*

T Gr ... M r B ... T Gr ... S ... M r B ... 53- ... N r A ... E r ... M r B ...

*Road Transportation Vehicle Business*

r RMB361.893 ( r 2015: RMB318.726 , r ), r r r- - r r 13.54%. T r r r r r r r r r r r r N r A r E r r .

D r R r P r , Gr ' r r r r r r r , r r r r r r , r r r .

I PRC r , r r, Gr ' r r r r r r , r r r r r r . T Gr r 50% r r r r r . I r r , r r r r r r r r r r r r r ; N r A r r , Gr r r ; E r r , Gr r r 100% R M r L . r Br r r r , r r .

*Energy, Chemical and Liquid Food Equipment Business*

T Gr ' r CIMC E r r , , r , r r r r , r r r r r r , r , r r . I r r r r r r , C r r S A , E r N r S A r ; r r E r , r r r r r .

I r 2016, r r rr r r r , r , r r C , r r r . I , r r CIMC E r , CNG r r , LNG - rr LNG r r r r r r; r r r r r , r r r r r ; r r r , r r r . I , r R r P r , r r r , CIMC E r r r SOE, r r r , r RMB1.21 r r r r , r r r , r r SOE r SOE r. A r , r R r P r , CIMC E r r rr Gr ' r , .

D r R r P r , r , Gr r r r RMB4,338.109 ( r 2015: RMB4,774.432 ), r r r- - r r 9.14%. T RMB1,021.577 ( r 2015: r RMB259.454 ), r r r- - r r 493.74%. T r r r CIMC E r RMB1,445.660 ( r 2015: RMB1,669.285 ), r r r- - r r 13.40%;

r r RMB1,248.365 ( r 2015: RMB1,515.438 ), r r r- - r r 17.62%; r r RMB1,043.477 ( r 2015: RMB978.326 ), r r r- - r r 6.66%.

I r 2016, CIMC E r r r r r r r r . (1) E r rr r r LNG r r , LNG , LNG , r r ; r r r r r r . I r r , r r r LPG , LPG r r r LPG r r . (2) C r r , r , 40- r LNG r r r , 20- r r , r r r r r r r r E r . (3) L r r r r , r r r , r r ; r r r , r r r r r r .

D r R r P r , CIMC E r 100% Br Gr L ( B ). T r Br U K U S ; r r , r r r r r r , r , r , r r . T Br CIMC E r r. T Br CIMC E r r r - r , - r r , r r , r r , r r r .

*Offshore Engineering Business*

T Gr r r - r r C r r . T Gr ' r r r CIMC R O r (S r ) L ( CIMC ) r . O r r J - Dr P r , S - r Dr P r , r r r r r .

C r r , r r r r r r 2016. G r r r r r r , r r . I 2015, 257 r r r r r r , r r r- - r r r 60%. Fr J r J 2016, 36 r r r r r r , r r 2015.

D r R r P r , r r Gr r r r RMB3,703.689 ( r 2015: RMB5,043.275 ), r r r- - r r 26.56%. B , Gr rr RMB3.988 ( r 2015: r RMB18.658 ), r r r r r r r rr r r .

I r r r r CIMC R r r CNOOC E r T & S r L (中海油能源發展股份有限公司) r r HYSY 162 Pr r R r P r M r 5- r r 2 r r r R r P r CIMC R 14 r r r r US$4 .

O 8 J 2016, r r r N D R C , M r F M r I r I T , C A M r I r I F B A r r r r r r r r r r Gr r r r r SDIC I M C ., L . (國投創新投資管理有限公司) r C A M r I r I F . C A M r I r I F r Y CIMC R O r L ( **CIMC** , **E** ) r r r S I A r , CIMC' r r r r ' r r CIMC O r E r r r R&D, r r - r r r CIMC O r E r ' .

*Logistics Service Business*

T Gr r r r r r r . T Gr ' r r CIMC L r , R&D, r , r ; r r r r r r r CIMC L r B R ; r I r CIMC L ; r r r (以貨為王), r , .

I r 2016, r r r r r r . T r r r . T r r - r r r r r . T r r r r r r r.

A r r , Gr , r . T r r r r r . D r R r P r , Gr ' r RMB3,218.617 ( r 2015: RMB4,267.810 ), r r r- - r r 24.58%, r RMB68.434 ( r 2015: RMB57.474 ), r r r- - r r 19.07%. T r r r r r r S - W r (B ) I C ., L S -W r (H K ) I r L C ., L r r 2015.

2016, … (1) … (2) … CIMC … (中集凱通物流發展有限公司) … (3) … (4) … CMIC …

… CIMC … (中集多式聯運公司) …

I r 2016, r . E r r r, r r r r r r r. H r, r r 2015, r r r r r r r r r r r r. T r r r r r 338,000 (r 2015: 296,000 ), r r r- - r r 14%. I r r , - - r r r r r r r , r r rr . r r 50%; r r r r r A r r r 23 ; rr r r , r r .

D r R r P r , C&C Tr 3,003 , r r 50% , - - r r r r ( r 380 r r) r r r r , r r r 216% r r r r. C&C Tr r r- - r r 57% r r r r r r C ’ r r r r 30%. D r R r P r , r r C&C Tr RMB860.359 ( r 2015: RMB396.090 ), r r r- - r r 117.21%, r RMB96.523 ( r 2015: RMB138.793 ), r r r 30.46% r r r r.

I r 2016, C&C Tr r r r r r r r r r r , r r r , r r , r r . I , r r r B A S C Tr R C , r I r , W C , C&C Tr r r r r r r- r , r .

*Airport facilities equipment business*

T Gr ’ r r r P r G L . ( ), S CIMC-T A r r S r C ., L ., A r r G ( ) r . T Gr r r r C F r S E r r Gr L ( **CF E**) r r r . T r r r , GSE (Gr S r E ) ( r .), r r r r r r r r ).

I 2016, r r r r r r r ( r r GSE) r . T r r r , r r C ’ r , r r . A - r r r r r - r r , r r r .

D r R r P r , Gr ’ r r r r r RMB1,128.444 ( r 2015: RMB883.084 ), r r r- - r r 27.78%. I r RMB10.705 ( r 2015: RMB47.245 ), r r r r r r r, r r r r r r r .

D r R r P r , r Gr ' r r . (1) B r r : Gr r C r r r r , r r r r r r . (2) F r r r : [redacted] r r r r r , r r r , r r . T Gr r r CFSE r r . (3) A : Gr r r , r r . M , r r r r r , r r . C rr , r r r . (4) E r : X A r r E L r r r . A r M P L CIMC A r M rr SAS r r r r r r . (5) S r r : r r , Gr r r r . I r r r .

*Real Estate Development Business*

I r 2016, r r , r r r . U r r r r r , r r r , r r - r r r r . T r rr r r r, r . r r r rr .

D r R r P r , Gr ' r r RMB315.698 ( r r r: RMB238.713 ), r r r- - r r 32.25%, r RMB42.775 ( r r r: RMB139.116 ), r r r- - r r 69.25%. S r r r r r r , S F R E D C ., L r r r r.

I r r, r r r r r Gr D CIMC I V . A 30 J 2016, r r CIMC I V 36,200 r r ( Gr ' r r r ) r r r RMB0.417 r r 42,200 r r , r r r r 93% r r r r ' r .

O 18 J 2016, C M r Gr A r Q S -H M r S r I r C r [redacted] S r r r r r , 50% r , CMSK' r Q . CMSK' r r Q r r r r r r r . C rr , Gr r Q Ar r S .

*Financial Business*

T Gr ' r Gr ' r r r r , Gr ' r , r r r Gr ' r , r r r r . T r r CIMC F L C ., L . ( **CIMC F L C** ) CIMC F C ., L . ( **CIMC F C** ).

D r R r P r , r , Gr r RMB1,114.356 ( r r r: RMB825.057 ), r r r- - r r 35.06%, r RMB453.708 ( r r r: RMB590.304 ), r r r- - r r 23.14%. S r r r r r r r r.

I r r, r r r , CIMC F L C Gr ' r r r r r r , . I r r r r r , Gr ' r r r r Gr ' r r r r . U r r - - r , r , , r , r r r .

I r r, r C r r r r r . U r r , r . D r R r P r , CIMC F C r Gr ' . E r r Fr Tr , r - r r - r RMB r Gr r r Gr ' . I r r r r , r r r' r r r r , r r r r Gr ' r .

## 5.3 I

### *5.3.1 Industry Development Trends and Market Outlook in the Second Half of This Year*

L 2016, r r r r r r r r r r r , r r . F r r r , Br , r r U.S. F r R r r r r r . T r r .

**I** , . , r CLARKSON ( r r ), r r r r 3.8% 2016, r r r r r r r. I r r , r , r r r r r r r r . T r r r r r r r .

### 5.3.2 Major Risk Factors of the Group

– E [illegible]

### *5.3.3 Overall Operation Targets for Business Development and Initiatives of the Group in the Second Half of 2016*

[illegible]

[illegible]

[illegible]

[illegible]

[illegible]

I , , . , r, Gr
r r r r r ;
r r ' r r ;
r . r
I r + ; r + +
+ , r r + r .

I , , , . , r, Gr
r , r r r ; r
r r r ;
r r r V S r r , - r r r r , r rr
r r ; r r ,
r r r r r r
r r r r , r .

I , . , r, Gr
r r r r , r
BOT (B O r Tr r) PPP (P Pr P r r ). T Gr r
r r r P r ; r r r CFSE,
r r CFSE Gr ;
r, r r r r r P r r r
.

I , . , r, Gr
r r Pr G r Pr S
L D r Q Pr ,
S Pr B Pr , S B Pr r r
r r , r r r r
r.

I , . , r, CIMC F C
r , r
r r r Gr ' r r r ;
r r r . CIMC F L C
r r , r r r ,
r r r ;
r r r ,
r r r .

## 6 MANAGEMENT DI C I N AND ANAL I ( , H K L )

T r r 2016 r r r
Gr r CASBE. T r r
2016 r r r r A .

**C**

D r R r P r , Gr r r r RMB23,542.843 (
2015: RMB32,637.289 ) r r r r
r RMB378.034 ( r 2015: r RMB1,518.195
). F r , r r 5.2 R Pr B r R r P r
5 R r B r 6 11 2016 I r F R r A .

*Composition of Principal Businesses during the Reporting Period*

| | | C | G | C | C | C |
|---|---|---|---|---|---|---|
| | ( ) | ( ) | ( ) | | | |
| **B /** | | | | | | |
| C r | 4,898,618 | 4,195,365 | 14.36% | (60.74%) | (60.02%) | (1.56%) |
| R r r | 7,013,354 | 5,690,682 | 18.86% | 4.96% | 4.41% | 0.43% |
| E r , | 4,338,109 | 3,529,362 | 18.64% | (9.14%) | (10.35%) | 1.10% |
| O r r | 3,703,689 | 3,319,379 | 10.38% | (26.56%) | (33.13%) | 8.80% |
| A r r | 1,128,444 | 902,822 | 19.99% | 27.78% | 24.31% | 2.23% |
| L r | 3,218,617 | 2,826,608 | 12.18% | (24.58%) | (28.02%) | 4.19% |
| F | 1,114,356 | 366,336 | 67.13% | 35.06% | 38.96% | (0.92%) |
| R | 315,698 | 156,605 | 50.39% | 32.25% | 11.69% | 9.13% |
| H r | 860,359 | 837,730 | 2.63% | 117.21% | 129.94% | (5.39%) |
| O r | 297,323 | 221,051 | 25.65% | (57.08%) | (52.13%) | (7.68%) |
| E | (3,345,724) | (2,919,444) | | | | |
| T | 23,542,843 | 19,126,496 | 18.76% | (27.87%) | (30.50%) | 3.08% |
| **B ( )** | | | | | | |
| C | 8,454,654 | | | (32.45%) | | |
| A (r C ) | 1,838,387 | | | (69.89%) | | |
| A r | 3,503,214 | | | (49.16%) | | |
| E r | 8,283,362 | | | 28.52% | | |
| O r | 1,463,226 | | | 115.28% | | |
| T | 23,542,843 | | | (27.87%) | | |

*Segment Information*

F r . r Gr , r R r . P r , r r
10 11 2016 I r F R r A .

*Gross profit margin and profitability*

D r R r P r , r r r Gr 18.76% ( r 2015: 15.68%), r r r- - r r 3.08%. A r , r r r r r r r r r r, r r r r r r r r r r r.

*Non-operating Income*

D r R r P r , Gr ' - r RMB167.289 ( r 2015: RMB82.542 ), r r r- - r r 102.67%, r r r r r Gr r R r P r .

*Tax expense*

D r R r P r , Gr ' RMB375.316 ( r 2015: RMB425.068 ), r r r- - r r 11.70%, r r r r rr Gr ' r r R r P r . F r , r r 7 11 2016 I r F R r A .

*Technology development costs*

D r R r P r , Gr r RMB230.097 ( r 2015: RMB235.006 ), r r r- - r r 2.09%, r r r .

*Minority interests*

D r R r P r , Gr ' r r r r r r RMB163.126 ( r 2015: r RMB134.215 ), r r r r r r R r P r .

*Cash flow data*

D r R r P r , Gr r r r r RMB933.732 ( r 2015: RMB(625.453) ), r RMB(5,376.277) ( r 2015: RMB(4,915.427) ) r RMB5,570.910 ( r 2015: RMB6,180.113 ). A R r P r , Gr RMB4,310.559 .

*Year-on-year change exceeding 30% in key financial data*

| | | | | |
|---|---|---|---|---|
| | A (30 J 2016) ( ) | A (31 D 2015) ( ) | C | |
| N r | 870,776 | 1,369,632 | (36.42%) | M r rr r. |
| G | 2,382,436 | 1,762,141 | 35.20% | M r rr r. |
| O r - rr | 125,064 | 465,703 | (73.15%) | M Gr ' r CIMC E r r r r r rr r. |
| D | 698,471 | 56,034 | 1,146.51% | M r r r r rr r. |
| N - rr r | 801,887 | 4,765,523 | (83.17%) | M r r r rr r. |

| | | | | |
|---|---|---|---|---|
| | T 2016 (J J 2016) ( ) | 2015 (J J 2015) ( ) | C | |
| A | 1,267,501 | 135,530 | 835.22% | M Gr ' r CIMC E r r r r r r SOE, rr r rr r. |

*Liquidity and financial resources*

T Gr ' r r . A 30 J 2016, Gr ' RMB5,041.751 (31 D r 2015: RMB4,487.166 ), r r r 12.36% r r r. T Gr ' r r r r r rr . T Gr r r r r r .

*Bank loans and other borrowings*

A 30 J 2016, Gr ’ r - r rr , - r rr , r r rr ( r r ) r RMB51,906.456 (31 D r 2015: RMB46,241.746 ).

| | A 30 J 2016 ( ) | A 31 D r 2015 ( ) |
|---|---|---|
| S r - r rr | **18,155,292** | 17,909,024 |
| N - rr rr r | **656,364** | 649,003 |
| D r r | | |

*Foreign exchange risk and relevant hedge*

T r rr Gr ’ r U.S. r , r RMB. A r RMB r r , RMB, Gr r r r r RMB r rr , Gr ’ r r . T Gr r r r r r r .

A 30 J 2016, r r r r Gr r r r U.S. r , RMB, J Y E r , US$463 , RMB955 , JPY2,148 EUR11.65 , r . P r r r r , Gr / U.S. r , J Y , E r r rr , r r r RMB r . T r r r r Gr r r r r r . T r r r r 1 J 2016 24 A r 2017.

A 30 J 2016, Gr r r r U.S. r Br R . T r r US$198 R$10.80 . D r r r , Gr r r r r r r r r r r . T r r r r 1 J 2016 24 M r 2017.

A 30 J 2016, Gr r rr r U.S. r . T r r US$8,804,000. T r r 1 J 2019, 1 J 2019, 1 A 2019 1 S r 2019, r . A 30 J 2016, rr r Gr r RMB14,581,000 r r r r r r . Tr r r r .

*Interest rate risk*

T Gr r r r r r r - r r rr . T r r r , Gr r r r r r .

A 30 J 2016, Gr 15 r r r U.S. r . T r r US$126 . T r r r r 28 A r 2017 1 M r 2020. A 30 J 2016, r r r r RMB14,310,000 r r r r r r . Tr r r r .

*Credit risk*

T Gr ’ r r r r r , r , r r r . E r r r r .

*Pledge of assets*

A 30 J 2016, r r Gr RMB6,485.785 (31 D r 2015: RMB5,826.663 ), r r r 11.31% r D r A /T1 1 T 0 -2. T T 545 TD(A C r )12.6T1 1 T 0.052 T940 -2.545

O 8 A r 2016, r r r

B r r 2016, C r r 386,263,593 A r ( 386,263,593 r ) r RMB13.86 r r r 10 ( 10) r r r r r r r . Gr r RMB6,000 . T N - I A S r r 2015 r , r 2016 A r r ' r 2016 H r r ' C 31 M 2016, r C S r R r C . V r r rr r Gr r.

*Use of Proceeds*

O 31 D r 2015, C 286,096,100 H S r COSCO C r I r L , Br R L Pr r H L HK$13.48 r H S r , r r r r HK$3,857 ( r RMB3,228 ) r r Gr ' r . A 30 J 2016, r r HK$3,856 ( r RMB3,227 ) C . T r r HK$575,428 ( r RMB481,586) , r C .

*Employees, training and development*

A 30 J 2016, Gr 52,332 ( r 2015: 61,723). T r R r P r , D r r ' r r , r r r RMB2,129.005 ( r 2015: RMB2,515.447 ), r r r- - r r 15.36%.

T Gr r r r r r , , r r r . T r r r r D r r Gr r r r r - r r . O r r r r C . T Gr r r r r r , r r D r , r r r r Gr r .

*Dividend Distribution*

T B r r r r 2016 r , , r r r r r r ( 30 J 2015: N ).

*Events after the balance sheet date*

F r r R r P r , r r 15 11 2016 I r F R r A .

I r r . r 46 A 16 H . K . L . . R , C
r , r , r r . . , rr r
r . r . . C r r 2015 A , R r C .

**7 E CHA E, ALE AND EDEM I N F HA E**

T C , r r , r , rr r
, r , r . R r . P r .

**8 C M IANCE I H HE M DEL C DE F EC IE AN AC I N B DI EC F LI ED I E (HE M DEL C DE )**

T C r r r M C A 10
H . K . L . R , , r C
D r r S r r . A r , r D r r S r r ,
r , r r M C , A 10
H . K . L . R , r . R r . P r .

**9 C M IANCE I H C A E G E NANCE C DE**

T B r r r r r . r Gr ,
r r r Gr , r r S r r
r , r . T C r , r
C r r G r C , A 14 H . K . L . R , r .
R r . P r , r r r A.2.7. D r
r r , 2015 A , R r C r r .
D r r r r .

**9.1 B**

D r . R r . P r , B r C r . A
r r 2015 , . r C 31 M 2016,
Mr. WANG H , Mr. WANG Y , Mr. WANG Z Mr. LIU C r -
D r r B r C ; Mr. MAI B
D r r B r ; Mr. PAN C , Mr. PAN Z
Mr. WONG K H , A r r - , D r r
B r . A r r B r 2016
, Mr. WANG H C , Mr. WANG Y
V C .

D r . R r . P r , B r r B r ,
- , r r r ,
43 r , r ; r B r r
B r C , - , r
r r r , rr , r . O B r M ,
r . r 8 r .

S r r r , r Gr ' r , C ' D r r r r r r B r r B r r , r B r r r r r D r r .

A r r 2015 r 31 M 2016, C R Pr r B r C I r M r C r (Gr ) C ., L . r r r C r , r C r r r r r r r r , r r r r r r B r . T C A C r .

## 9.2 B C

D r R r P r , B r C r - . D r R r P r , 9 r B r C 13 r r B r C .

## 9.3 T C

D r R r P r , r S r r C C r . O 31 M 2016, r r 2015 r C , Mr. LAM Y L Mr. ZHANG M r r r r r r S r r C . O , r r r C , Mr. XIONG B r r r S r r C . O 31 M 2016, r r r S r r C 2016, Mr. ZHANG M r S r r C .

D r R r P r , r S r r C r 18 r r r . O S r r C r r r . T S r r r B r - S r r X B S r r ' r .

## 9.4 ’G M

O 31 M 2016, C 2015 r , F r 2016 A S r r ’ C M F r 2016 H S r r ’ C M . T , PRC C L , Ar A H K L R . T r r , C S r J r , S S r N S r T C ( :// . . ) 1 J 2016, H K S E ( :// . . ) C ( :// . . ).

T - D r r Mr. WANG H , D r r Mr. MAI B - D r r Mr. PAN C Mr. WONG K H A r r . N - D r r Mr. ZHANG L Mr. WU S - D r r Mr. LI K r r .

## 9.5 D C 2015 A G

C r A.2.7 r r T r r r - D r r ( - D r r ) D r r r . T C D r C ’ r D r . D r R r P r , Mr. MAI B , r r C , r r 2016 r r Mr. MAI B CEO Pr C . S r , r R r P r , C B r r D r .

## 10 A DIT C MMITTEE

T C r - D r r A C r r r H K L R . T r Mr. PAN C (C r A C r r r ), Mr. PAN Z Mr. WONG K H , A r .

O 8 A r 2016, B r C r r I R A C C I r M r C r (Gr ) C ., L ., r r A C r C ’ r r r r r , : r C ’ r r r r - r r , r C ’ r r ; r r r r r ’ r r B r ; r r r r r , r , .

O 29 A 2016, A C r r r Gr r 30 J 2016, r r B r .

## 11 2016 INTERIM FINANCIAL REPORT

### 11.1 A

U ☐ A

### 11.2 E C A , A E C M C F

☐ A N

### 11.3 C , A C , I M A E

☐ A N

### 11.4 E C C C F

(1) S r r rr r r R M r L Br Gr L .

(2) T r r r r r rr r .

### 11.5 B C N - A A

☐ A N

## 11.6 F A , CA BE

### *11.6.1 Consolidated Balance Sheet (unaudited)*

| I | | 30 J 2016 | 31 D r 2015 |
|---|---|---|---|
| **A** | | | |
| **C :** | | | |
| C | | **5,041,751** | 4,487,166 |
| F r r r r | | **144,998** | 133,294 |
| N r | | **870,776** | 1,369,632 |
| A r | 3 | **11,461,760** | 10,667,049 |
| A r | | **2,355,154** | 3,290,194 |
| I r r | | **8,708** | 10,842 |
| D r | | **8,968** | 12,345 |
| O r r | | **3,918,654** | 3,253,650 |
| I r | | **17,229,834** | 16,416,646 |
| C rr r - rr | | **3,262,995** | 3,228,668 |
| O r rr | | **672,933** | 660,839 |
| **T** | | **44,976,531** | 43,530,325 |
| **N - :** | | | |
| F r r r r | | **14,581** | 19,755 |
| A - r- | | **464,687** | 420,858 |
| L - r r | | **14,525,793** | 12,734,564 |
| L - r | | **2,001,007** | 2,036,367 |
| I r r | | **507,971** | 438,814 |
| F | | **21,574,273** | 21,848,053 |
| C r r r | | **21,682,665** | 17,040,388 |
| D | | **153,854** | 99,506 |
| I | | **4,900,208** | 4,983,558 |
| D | | **41,076** | 22,966 |
| G | | **2,382,436** | 1,762,141 |
| L - r r | | **314,602** | 165,711 |
| D rr | | **1,135,169** | 1,194,462 |
| O r - rr | | **125,064** | 465,703 |
| **T -** | | **69,823,386** | 63,232,846 |
| **T** | | **114,799,917** | 106,763,171 |

| I | | **30 J** **2016** | 31 D r 2015 |
|---|---|---|---|
| **L** | | | |
| **C :** | | | |
| S r- r rr | | **18,155,292** | 17,909,024 |
| F r r r r | | **120,442** | 250,769 |
| N | | **1,857,003** | 1,749,077 |
| A | *4* | **9,943,237** | 8,893,005 |
| A r r | | **3,310,861** | 2,763,511 |
| E | | **1,784,053** | 2,234,271 |
| T | | **594,169** | 923,137 |
| I r | | **115,691** | 216,374 |
| D | | **698,471** | 56,034 |
| O r | | **5,624,500** | 5,285,014 |
| Pr | | **1,002,498** | 875,498 |
| C rr r - rr | | **801,887** | 4,765,523 |
| O r rr | | **4,053,786** | |
| **T** | | **48,061,890** | 45,921,237 |
| **N - :** | | | |
| F r r r r | | **54,400** | 55,471 |
| L - r rr | | **29,041,014** | 23,684,838 |
| L - r | | **621,201** | 550,136 |
| P r r | | **4,961** | 5,834 |
| D rr | | **578,559** | 511,662 |
| D rr | | **521,322** | 467,482 |
| O r - rr | | **1,562,882** | 71,635 |
| **T -** | | **32,384,339** | 25,347,058 |
| **T** | | **80,446,229** | 71,268,295 |
| **:** | | | |
| S r | | **2,978,359** | 2,977,820 |
| O r r | | **1,981,143** | 2,033,043 |
| C r | | **3,127,388** | 3,181,863 |
| O r r | | **(243,364)** | (518,130) |
| S r r r | | **3,203,578** | 3,203,578 |
| U r r | *5* | **16,578,389** | 17,663,145 |
| **T** | | **27,625,493** | 28,541,319 |
| **M** | | **6,728,195** | 6,953,557 |
| **T** | | **34,353,688** | 35,494,876 |
| **T** | | **114,799,917** | 106,763,171 |

*11.6.2 Balance Sheet of the Company (unaudited)*

| | | |
|---|---|---|
| | **30 J** | 31 D r |
| **I** | **2016** | 2015 |
| **A** | | |
| **C :** | | |
| C | **1,274,775** | 1,597,446 |
| D r | **4,780,271** | 4,604,445 |
| O r r | **12,867,911** | 12,363,102 |
| O r rr | **12,511** | 16,264 |
| **T** | **18,935,468** | 18,581,257 |
| **N - :** | | |
| A - r- | **388,905** | 388,905 |
| L - r | **8,522,688** | 8,509,530 |
| F | **104,967** | 106,808 |
| C r r r | **3,928** | 4,031 |
| I | **14,595** | 14,724 |
| L - r r | **12,353** | 14,782 |
| D rr | **188,480** | 216,448 |
| **T -** | **9,235,916** | 9,255,228 |
| **T** | **28,171,384** | 27,836,485 |

| I | **30 J<br>2016** | 31 D r<br>2015 |
|---|---|---|
| **L** | | |
| **C :** | | |
| S r - r rr | **4,220,000** | |
| A | **5,678** | 15,837 |
| E | **741,651** | 851,536 |
| T | **4,195** | 12,820 |
| I r | **19,742** | 129,200 |
| D | **658,306** | |
| O r | **7,756,556** | 7,583,245 |
| C rr r - rr | **600,000** | 4,059,881 |
| **T** | **14,006,128** | 12,652,519 |
| **N - :** | | |
| F r r r r | **12,270** | 14,256 |
| L - r rr | **1,821,000** | 2,215,000 |
| D rr | **18,300** | 13,800 |
| **T -** | **1,851,570** | 2,243,056 |
| **T** | **15,857,698** | 14,895,575 |
| **:** | | |
| S r | **2,978,359** | 2,977,820 |
| O r r | **1,981,143** | 2,033,043 |
| C r | **3,285,069** | 3,279,575 |
| O r r | **43,754** | 43,754 |
| S r r r | **3,203,578** | 3,203,578 |
| U r r | **821,783** | 1,403,140 |
| **T** | **12,313,686** | 12,940,910 |
| **T** | **28,171,384** | 27,836,485 |

*11.6.3 Consolidated Income Statement (unaudited)*

| I | J | J 2016 | J r J 2015 |
|---|---|---|---|
| I. | | **23,542,843** | 32,637,289 |
| L : C | | **19,126,496** | 27,519,280 |
| T r r | | **194,236** | 148,211 |
| S | | **1,036,129** | 1,265,718 |
| M | | **1,982,301** | 2,219,357 |
| F | | **304,944** | 217,131 |
| A r | | **1,267,501** | 135,530 |
| A : Pr /( ) r r | | **137,104** | 149,699 |
| A : I /( ) | | **(87,328)** | 744,983 |
| I : S r r | | **13,800** | 159,794 |
| II. | | **(318,988)** | 2,026,744 |
| A : N - r | | **167,289** | 82,542 |
| I : G - rr | | **6,153** | 5,514 |
| L : N - r | | **14,145** | 31,808 |
| I : L - rr | | **9,485** | 23,891 |
| III. T | | **(165,844)** | 2,077,478 |
| L : I | | **375,316** | 425,068 |
| I . N | | **(541,160)** | 1,652,410 |
| N r r r r r r r r | | **(378,034)** | 1,518,195 |
| M r r r | | **(163,126)** | 134,215 |
| . N /( ), | | **328,231** | (63,823) |
| N r r r r r r r , | | **274,766** | (51,516) |
| O r r r r r | | **274,766** | (51,516) |
| C r - r- | | **949** | (2,183) |
| G | | **(490)** | 5,256 |
| C rr r r | | **274,307** | (54,589) |
| M r r | | **53,465** | (12,307) |
| I. T | | **(212,929)** | 1,588,587 |
| A r r r r r r | | **(103,268)** | 1,466,679 |
| M r r | | **(109,661)** | 121,908 |
| II. E | | | |
| (I) B r r r (RMB) | | **(0.1444)** | 0.5681 |
| (II) D r r r (RMB) | | **(0.1444)** | 0.5627 |

*11.6.4 Income Statement of the Company (unaudited)*

| I | J | J<br>**2016** | J r J<br>2015 |
|---|---|---|---|
| **I.** | | **69,104** | 149,885 |
| L : O r | | **24,006** | |
| T r r. | | **3,373** | 12,340 |
| M | | **109,800** | 247,610 |
| F | | **(99,572)** | 164,841 |
| A : Pr r r | | **1,985** | (77,854) |
| I | | **118,963** | 121,809 |
| **II.** | | **152,445** | (230,951) |
| A : N - r | | **1,137** | 7,334 |
| I : Pr - rr | | **116** | |
| L : N - r | | **249** | 262 |
| I : L - rr | | **1** | 62 |
| **III. T** | | **153,333** | (223,879) |
| L : I | | **27,968** | (49,364) |
| **I . N** | | **125,365** | (174,515) |
| **. T** | | **125,365** | (174,515) |

*11.6.5 Consolidated Cash Flow Statement (unaudited)*

| [illegible] | F J [illegible] J 2016 | Fr J [illegible] J 2015 |
|---|---|---|
| **I. C [illegible]:** | | |
| C [illegible] | **26,966,364** | 32,060,665 |
| R [illegible] | **536,836** | 1,401,119 |
| C [illegible] | **252,053** | 322,290 |
| [illegible] | **27,755,253** | 33,784,074 |
| C [illegible] | **21,688,702** | 29,061,859 |
| C [illegible] | **2,703,551** | 2,873,430 |
| P [illegible] | **1,102,475** | 1,018,218 |
| C [illegible] | **1,326,793** | 1,456,020 |
| [illegible] | **26,821,521** | 34,409,527 |
| **N [illegible]** | **933,732** | (625,453) |
| **II. C [illegible]:** | | |
| C [illegible] | **115,920** | 235,610 |
| C [illegible] | **241,771** | 249,658 |
| N [illegible] | **11,643** | 585,899 |
| C [illegible] | **7** | 500 |
| C [illegible] | | 101,412 |
| [illegible] | **369,341** | 1,173,079 |
| C [illegible] | **4,189,354** | 5,935,609 |
| C [illegible] | **791,687** | 152,897 |
| N [illegible] | **764,577** | |
| [illegible] | **5,745,618** | 6,088,506 |
| **N [illegible]** | **(5,376,277)** | (4,915,427) |

*11.6.5*

*11.6.6 Cash Flow Statement of the Company (unaudited)*

| I | F J<br>J 2016 | Fr J r<br>J 2015 |
|---|---|---|
| **I. C :** | | |
| C r r r r r r | **74,196** | 136,694 |
| C r r r r | **3,026,963** | 9,800,681 |
| | **3,101,159** | 9,937,375 |
| C r r | **38,246** | |
| C | **153,809** | 52,924 |

| I | **F J** **J 2016** | Fr J r J 2015 |
|---|---|---|
| **III. C :** | | |
| C r r rr | **4,426,000** | 795,000 |
| C r r r | **23,712** | |
| C r r r | | 2,000,000 |
| | **4,449,712** | 2,795,000 |
| C r rr | **4,061,000** | 2,392,000 |
| C r r r | | |
| r r r | **349,716** | 329,985 |
| C r r | | 30,530 |
| | **4,410,716** | 2,752,515 |
| **N** | **38,996** | 42,485 |
| **I . E** | | |
| | **182** | 849 |
| **. N ( )** | **(322,725)** | (61,138) |
| A : O | | |
| r | **652,865** | 831,212 |
| **I. C** | **330,140** | 770,074 |

## 11.6.7 Consolidated Statement of Changes in Shareholders' Equity (unaudited)

| I | F J J 2016 E | | C | | | | M | T | 2015 E S r | O r | C | O r | S r | U r | M r | T |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I. B 31 D , 2015 | 2,977,820 | 2,033,043 | 3,181,863 | (518,130) | 3,203,578 | 17,663,145 | 6,953,557 | 35,494,876 | 2,672,629 | | 686,506 | (847,187) | 3,126,406 | 16,651,960 | 4,991,801 | 27,282,115 |
| II. B 1 J 2016 | 2,977,820 | 2,033,043 | 3,181,863 | (518,130) | 3,203,578 | 17,663,145 | 6,953,557 | 35,494,876 | 2,672,629 | | 686,506 | (847,187) | 3,126,406 | 16,651,960 | 4,991,801 | 27,282,115 |
| III. M | | | | | | | | | | | | | | | | |
| (I) T r | | | | | | | | | | | | | | | | |
| 1. N r | | 51,900 | | | | (429,934) | (163,126) | (541,160) | | 51,900 | | | | 1,922,105 | 297,956 | 2,271,961 |
| 2. O r r | | | | 274,766 | | | 53,466 | 328,232 | | | | 329,057 | | | (9,639) | 319,418 |
| S - 1&2 | | 51,900 | | 274,766 | | (429,934) | (109,660) | (212,928) | | 51,900 | | 329,057 | | 1,922,105 | 288,317 | 2,591,379 |
| (II) C r r r | | | | | | | | | | | | | | | | |
| 1. C r r | | | | | | | | | 286,096 | | 2,941,543 | | | | | 3,227,639 |
| 2. I r r r r r C | 539 | | 9,220 | | | | | 9,759 | 19,095 | | 201,245 | | | | | 220,340 |
| 3. C r r r r | | | 226,093 | | | | 98,607 | 324,700 | | | 106,284 | | | | 1,478,518 | 1,584,802 |
| 4. I r r r r r r | | | | | | | | | | | | | | | 168,598 | 168,598 |
| 5. D r r r r r r | | | 51 | | | | (129,763) | (129,712) | | | (4) | | | | (77,426) | (77,430) |
| 6. D r ( r ) | | | | | | | | | | | 441,939 | | | | 190,022 | 631,961 |
| 7. I r r r r r | | | 878 | | | | 2,548 | 3,426 | | | (1,876) | | | | 13,274 | 11,398 |
| 8. I r r r' r r r - | | | 10,353 | | | | 5,809 | 16,162 | | | 46,218 | | | | 16,152 | 62,370 |
| 9. I r r | | | | | | | | | | 1,981,143 | | | | | | 1,981,143 |
| 10. I r r r | | (103,800) | | | | | | (103,800) | | | | | | | | |
| 11. R r r r r r r r | | | (300,000) | | | | | (300,000) | | | (1,249,826) | | | | | (1,249,826) |
| 12. O r | | | (1,070) | | | | | (1,070) | | | 9,834 | | | | | 9,834 |
| (III) Pr r | | | | | | | | | | | | | | | | |
| 1. A r r r r r | | | | | | | | | | | | | 77,172 | (77,172) | | |
| 2. Pr r r r | | | | | | (654,822) | (92,903) | (747,725) | | | | | | (833,748) | (115,699) | (949,447) |
| I . B 30 J 2016 | 2,978,359 | 1,981,143 | 3,127,388 | (243,364) | 3,203,578 | 16,578,389 | 6,728,195 | 34,353,688 | 2,977,820 | 2,033,043 | 3,181,863 | (518,130) | 3,203,578 | 17,663,145 | 6,953,557 | 35,494,876 |

### 11.6.8 Statement of Changes in Shareholders' Equity of the Company (unaudited)

| | 2016 | | | | | | | 2015 | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| I | | | | | | | T | | | | | | | T |
| I. B 31 D 2015 | **2,977,820** | **2,033,043** | **3,279,575** | **43,754** | **3,203,578** | **1,403,140** | **12,940,910** | 2,672,629 | | 129,788 | 43,754 | 3,126,406 | 1,594,245 | 7,566,822 |
| II. B 1 J 2016 | **2,977,820** | **2,033,043** | **3,279,575** | **43,754** | **3,203,578** | **1,403,140** | **12,940,910** | 2,672,629 | | 129,788 | 43,754 | 3,126,406 | 1,594,245 | 7,566,822 |
| III. M | | | | | | | | | | | | | | |

(I) [illegible]

N E :

1. E A I N BA I

T r r r r B S r A S r r B E r r M r F PRC 15 F r r 2006, r r r r r r r Pr r C I r D r C O r S r P N .15 G r R F R r C S r R r C .

T r r r r .

S H K C Or 2015, r r r r H K C Or .

2. A EMEN EGA DING C M IANCE H CA BE

T C ’ r r 1 J r 2016 30 J 2016 r r r r CASBE, r r r r C 30 J 2016 r r r r r r J r J 2016.

3. ACC N ECEI ABLE

**(1) A :**

| C | 30 J 2016 | 31 D r 2015 |
|---|---|---|
| C r | **2,307,087** | 2,866,510 |
| R Tr r | **2,962,592** | 1,965,433 |
| E r , | **3,089,624** | 2,914,140 |
| O r r | **184,484** | 286,859 |
| A r r | **960,005** | 1,140,820 |
| L r | **971,179** | 1,011,101 |
| H r | **777,440** | 477,892 |
| O r | **685,288** | 465,788 |

**(2) T**

| A | **30 J 2016** | 31 D r 2015 |
|---|---|---|
| W 1 r ( ) | **10,655,570** | 9,772,401 |
| 1 2 r ( ) | **643,198** | 784,534 |
| 2 3 r ( ) | **402,857** | 394,997 |
| O r 3 r | **236,074** | 176,611 |
| S | **11,937,699** | 11,128,543 |
| L : Pr r | **(475,939)** | (461,494) |
| T | **11,461,760** | 10,667,049 |

A 30 J 2016 31 D r 2015, Gr r r r r .

**(3) C**

Cr r r r r r r r . T Gr ' r r r r r r , r , r r r r r . E r r r r r r .

T Gr - . M r r r r Gr .

I r r , r Gr r r r r r r r r r r . T r r r r r r r r r r r r . R r r 30 90 r . N r , Gr r r r , r r r r r r r r r ' .

T Gr r r r r , r r r r r ' r . I r r , Gr r r r , r r r , . I r r , r r r r r , r . I , r r , . W Gr r r , r , r r r r- r r r , , r r ' r .

M Gr ' C ' r r Gr r C r , rr r . I r r r , r r r r , r . T Gr r r r 30 J 2016.

I r r r Gr , r ,
r r r , Gr r , r
, r r ’ r . r r r , r r r , .

T r Gr r r , r r r , , r
, r r r r r , .

T Gr , ’ , r r r , r r ,
, r r r , r r r , r r . D,
r , r r , r , r
r r r r r Gr , , r r r ,
, r . A , Gr r r r r , 11.29%
(2015: 12.40%) , r r r , r r
, r Gr , .

## 4. ACC NT ABLE

A , :

| I | 30 J 2016 | 31 D r 2015 |
|---|---|---|
| D, r r , r | **8,565,779** | 7,574,540 |
| D, r r r | **340,413** | 358,539 |
| D, r r | **270,136** | 335,406 |
| D, r , r | **247,351** | 272,175 |
| D, , , r | **280,122** | 209,973 |
| Tr r | **31,477** | 69,655 |
| Pr | **142,367** | 36,664 |
| O r | **65,592** | 36,053 |
| T | **9,943,237** | 8,893,005 |

T , :

| I | 30 J 2016 | 31 D r 2015 |
|---|---|---|
| W 1 r ( , ) | **9,437,560** | 8,513,311 |
| 1 2 r ( , ) | **359,025** | 286,922 |
| 2 3 r ( , ) | **83,743** | 42,221 |
| O r 3 r | **62,909** | 50,551 |
| T | **9,943,237** | 8,893,005 |

A 30 J, 2016, , r 1 r rr , RMB505,677,000 (31 D r 2015: RMB379,694,000) r r r r , . T r , r r r r r , , r 1 r.

## 7. INC ME T A E EN E

| I | J -J 2016 | J r -J 2015 |
|---|---|---|
| C rr r r | **262,989** | 428,103 |
| M rr | **112,327** | (3,035) |
| T | **375,316** | 425,068 |

R r :

| I | J -J 2016 | J r -J 2015 |
|---|---|---|
| Pr r | **(165,844)** | 2,077,478 |
| I r | **338,676** | 645,585 |
| E | **(46,248)** | (132,602) |
| E r r | **32,243** | 63,762 |
| I | **(74,525)** | (183,584) |
| T r r rr r r | **(7,695)** | (10,950) |
| U r | **38,339** | 39,193 |
| T r r r r r rr | **95,650** | 11,395 |
| E r rr | | (584) |
| T r r | **(1,124)** | (7,147) |
| I | **375,316** | 425,068 |

## 8. EA NING HA E

**(1) B**

B r r r r r r r r C r r r r r r C :

| | J -J 2016 | J r -J 2015 |
|---|---|---|
| C r r r r r r C r r | **(378,034)** | 1,518,195 |
| E r C | **(51,900)** | |
| C r r r r r r C ( ) | **(429,934)** | 1,518,195 |
| W r r r r r r C (’000) | **2,978,120** | 2,672,629 |
| B r r r (RMB r r ) | **(0.1444)** | 0.5681 |
| I : r r r r | **(0.1444)** | 0.5681 |

**(2) D**

D r r r C C r r r r r r C :

| | **J -J 2016** | J r -J 2015 |
|---|---|---|
| C r r r r r r C r r | **(378,034)** | 1,518,195 |
| E r C | **(51,900)** | |
| E r r ' r - | | (2,645) |
| C r r r r r r C ( ) | **(429,934)** | 1,515,550 |
| W r r r r r C ( )('000) ( ) | **2,978,120** | 2,693,383 |
| D r r r (RMB r r ) | **(0.1444)** | 0.5627 |

*Calculation of weighted average number of ordinary shares (diluted):*

| | **J -J 2016** | J r -J 2015 |
|---|---|---|
| W r r r r r C ('000) | **2,978,120** | 2,672,629 |
| E r C ('000) | | 20,754 |
| W r r r r r C ( ) ('000) | **2,978,120** | 2,693,383 |

T B r C r r 60,000,000 r (2.01% 2,978,359,386 r C ) r r C .

**9. DI IDEND**

T D r r r r r r 30 J 2016 ( r 2015: N ).

**10. EGMENT INF MAT I N**

I r r r r r r , Gr ' r , , r , r r r r . T r r r :

S rr , , r - r r , rr r r r . S , rr , r , r , rr r .

S r r r r ( r r r- r ), , r r r r , r r r r rr r . Tr r r r -r r r r r .

S r r 30 J 2016 :

| I | C | | E | | A | L | F | | H | | E | | T |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 | J - J 2016 |
| E r r | 4,604,375 | 6,957,207 | 4,180,802 | 1,108,446 | 1,128,444 | 3,183,410 | 1,114,356 | 315,698 | 795,514 | 154,591 | | | 23,542,843 |
| I r- r | 294,243 | 56,147 | 157,307 | 2,595,243 | | 35,207 | | | 64,845 | 142,732 | (3,345,724) | | |
| C r r r | 4,059,329 | 5,628,816 | 3,529,358 | 3,316,300 | 886,690 | 2,798,683 | 366,336 | 100,269 | 833,364 | 196,168 | (2,919,444) | | 18,795,869 |
| I /( ) r | (1,008) | 876 | | | | 10,816 | 1,638 | 729 | 285 | 464 | | | 13,800 |
| A | 2,777 | 5,957 | 1,243,256 | (74) | (5,611) | 3,003 | 18,193 | | | | | | 1,267,501 |
| D r r | 209,275 | 254,554 | 149,758 | 308,335 | 39,122 | 78,255 | 85,057 | 4,913 | 65,959 | 13,706 | | 33,747 | 1,242,681 |
| I r | 101,117 | 35,774 | 27,336 | 51,829 | 1,476 | 6,149 | 104,947 | 7,358 | 1,722 | 563,003 | (825,427) | 22,010 | 97,294 |
| I r | 23,844 | 47,735 | 58,941 | 123,596 | 10,075 | 18,951 | 71,008 | 10,655 | 48,240 | 16,749 | (652,781) | 538,069 | 315,082 |
| T r /( ) | (111,321) | 481,392 | (946,223) | (3,315) | 19,751 | 108,555 | 490,441 | 60,771 | (96,906) | (14,346) | (56,312) | (98,331) | (165,844) |
| I | 28,311 | 119,499 | 75,354 | 673 | 9,046 | 40,121 | 36,733 | 17,996 | (383) | 677 | | 47,289 | 375,316 |
| N r /( ) | (139,632) | 361,893 | (1,021,577) | (3,988) | 10,705 | 68,434 | 453,708 | 42,775 | (96,523) | (15,023) | (56,312) | (145,620) | (541,160) |
| T | 17,397,726 | 14,247,786 | 14,321,362 | 32,436,954 | 3,601,739 | 3,782,472 | 26,209,657 | 3,978,965 | 3,854,489 | 6,346,909 | (16,845,957) | 5,467,815 | 114,799,917 |
| T | 9,770,436 | 7,739,888 | 9,853,675 | 32,138,731 | 2,285,789 | 2,786,536 | 22,213,077 | 2,805,512 | 3,768,664 | 3,010,122 | (53,106,584) | 37,180,383 | 80,446,229 |
| O r r - : | | | | | | | | | | | | | |
| O r - /( ) r r r | (14,050) | 7,947 | 1,225,737 | 2,716 | 1,699 | 2,313 | 30,740 | | (318) | 39,767 | | (187,384) | 1,109,167 |
| L - r | 54,358 | 78,521 | 4,678 | | | 532,944 | 192,774 | 100,217 | 194,566 | 842,949 | | | 2,001,007 |
| O r - rr r - | 331,544 | 739,497 | 155,752 | 967,801 | 177,076 | 229,971 | 3,603,214 | 1,917 | 17,927 | 326,734 | | 6,456 | 6,557,889 |

S r 30 J 2015 :

| I | C r J r- J 2015 | R r r J r- J 2015 | E r, r J r- J 2015 | O r J r- J 2015 | Ar r J r- J 2015 | L r J r- J 2015 | F J r- J 2015 | Pr r J r- J 2015 | H r J r- J 2015 | O r J r- J 2015 | E J r- J 2015 | U J r- J 2015 | T J r- J 2015 |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| E r r | 12,175,096 | 6,615,446 | 4,498,517 | 2,587,488 | 883,084 | 4,148,284 | 825,057 | 238,713 | 293,853 | 371,751 | | | 32,637,289 |
| I r- r | 303,536 | 66,669 | 275,915 | 2,455,787 | | 119,526 | | | 102,237 | 320,941 | (3,644,611) | | |
| C r r r | 10,454,994 | 5,416,408 | 3,936,848 | 4,959,077 | 580,479 | 3,912,129 | 263,627 | 140,211 | 357,033 | 461,202 | (3,207,478) | | 27,274,530 |
| I /( ) r | 38 | 176 | (1,006) | | | 7,961 | 6,494 | 148,650 | (5,838) | 3,469 | | (150) | 159,794 |
| A r | 5,527 | 24,038 | (6,943) | (54) | 386 | 3,786 | 108,790 | | | | | | 135,530 |
| D r r | 193,223 | 156,965 | 152,581 | 116,710 | 22,876 | 100,092 | 114,941 | 3,762 | 100,768 | 16,356 | | 35,260 | 1,013,534 |
| I r | 130,687 | 30,179 | 17,747 | 104,377 | 983 | 5,326 | 83,019 | 8,082 | 2,896 | 391,070 | (579,182) | 372 | 195,556 |
| I r | 31,352 | 48,882 | 27,721 | 218,638 | 9,815 | 18,343 | 166,596 | 14,198 | 43,512 | 13,212 | (442,111) | 468,531 | 618,689 |
| T r /( ) | 959,864 | 391,336 | 348,313 | 19,768 | (44,643) | 86,490 | 610,912 | 148,113 | (142,248) | (22,849) | 199,110 | (476,688) | 2,077,478 |
| I | 249,855 | 72,610 | 88,859 | 1,110 | 2,602 | 29,016 | 20,608 | 8,997 | (3,455) | 747 | | (45,881) | 425,068 |
| N r /( ) | 710,009 | 318,726 | 259,454 | 18,658 | (47,245) | 57,474 | 590,304 | 139,116 | (138,793) | (23,596) | 199,110 | (430,806) | 1,652,411 |
| T | 19,789,115 | 11,284,269 | 11,489,721 | 26,842,408 | 2,798,186 | 4,413,656 | 15,637,555 | 4,169,390 | 4,027,447 | 4,703,838 | (14,032,690) | 4,470,594 | 95,593,489 |
| T | 12,264,598 | 6,244,818 | 6,350,415 | 26,243,460 | 2,051,089 | 3,013,666 | 11,914,351 | 3,326,028 | 3,650,603 | 2,151,726 | (42,665,054) | 30,816,921 | 65,362,621 |
| O r r - : | | | | | | | | | | | | | |
| O r - /( ) r r r | (176,825) | 11,370 | (18,690) | (102,921) | (2,479) | 5,400 | 107,511 | | (782) | (41,743) | | 208,096 | (11,063) |
| L - r | 52,939 | 50,331 | 4,000 | 2 | | 483,639 | 159,888 | 260,326 | 197,969 | 47,047 | | 212,226 | 1,468,367 |
| O r - rr r - | 571,433 | 255,948 | 179,549 | 222,533 | 433,695 | 368,983 | 11,028,575 | 71 | 16,659 | 5,324 | | 80,912 | 13,163,682 |

## 11. E IC ED A E F HE G A A 30 J NE 2016

| | 31 D 2015 | C | C | 30 J 2016 |
|---|---|---|---|---|
| A r | | | | |
| C | 1,228,043 | 20,342 | (517,193) | 731,192 |
| N r | 588,835 | 88,523 | (364,617) | 312,741 |
| L r r | 4,009,785 | 1,699,475 | (267,408) | 5,441,852 |
| T | 5,826,663 | 1,808,340 | (1,149,218) | 6,485,785 |

## 12. C N INGENCIE

### (1) C

CIMC R , r Gr , r r r r r r , r . F r r r , r r r r r , r r r US$8,225,000 ( RMB54,542,000) r r r .

Y CIMC T H S V C ., L . (YTH) ( r Gr ) r r r r r , r r , r YTH r r , r r r r RMB26,530,000.

### (2)

**(3)** **N . , . , , , , ,**

A 30 J 2016, Gr r r r RMB1,571,477,000 (31 D r 2015: RMB1,022,074,000).

A 30 J 2016, S CIMC-T A r r S r C ., L ., r Gr , r r r RMB639,247,000, r r r , r , r , r r r RMB402,292,000, RMB167,717,000, RMB40,969,000, RMB19,983,000 RMB8,286,000 r . ( 31 D r 2015: RMB625,391,000).

A 30 J 2016, CIMC R , r Gr , r r US$131,000,000 ( RMB868,687,000), r , r r r r US$74,120,000 ( RMB491,505,000), US$24,880,000 ( RMB164,984,000), US$32,000,000 ( RMB212,198,000), r ( 31 D r 2015: RMB986,776,000).

A 30 J 2016, CIMC E r H L , r Gr , r r RMB238,747,000 US$24,635,000 ( RMB163,360,000), r r r & r , r r r r RMB215,146,000 US$16,041,000 ( RMB106,370,000), RMB15,567,000 US$3,348,000 ( RMB22,204,000) RMB8,034,000 US$5,246,000 ( RMB34,786,000), r ( 31 D r 2015: RMB777,036,000).

**(4)**

CIMC R , r C , r r r r r r r r , r 2015. T r r r r , CIMC R US$2,000,000. A 30 J 2016, r r . T r r , r r US$2,000,000 ( RMB13,262,000).

## 13. C MMI MENT

*(1) Capital commitments*

| | **30 J 2016** | 31 D r 2015 |
|---|---|---|
| F r r r | | |
| r r r r r | **4,097** | 10,657 |
| E r r r | | |
| r r r r r | **78,734** | 556,006 |
| V r r r | **254,150** | 383,489 |
| E r r B r | **3,216** | 10,029 |
| T | **340,197** | 960,181 |

| | **30 J 2016** | 31 D r 2015 |
|---|---|---|
| B r | **3,216** | 10,029 |

*(2) Operating lease commitments*

T r 30 J Gr r rr r r r r :

| | **30 J 2016** | 31 D r 2015 |
|---|---|---|
| W 1 r ( ) | **53,578** | 45,565 |
| O r 1 r 2 r ( ) | **26,758** | 32,499 |
| O r 2 r 3 r ( ) | **25,568** | 20,454 |
| O r 3 r | **55,984** | 70,025 |
| T | **161,888** | 168,543 |

O r r r r J r J 2016 RMB44,177,000 (J r J 2015: RMB65,711,000).

## 14. EMENTA INF MATI N

### N A E

I r G C I r D r D C O r S r P N . 9 C D r R r N A E r Pr S r ( 2010) CSRC r r r r , r r r C :

| | (%) | | B | | D | |
|---|---|---|---|---|---|---|
| | J | J r | J | J r | J | J r |
| | **J 2016** | J 2015 | **J 2016** | J 2015 | **J 2016** | J 2015 |
| N r r r r r C | **(1.64%)** | 6.59% | **(0.1444)** | 0.5681 | **(0.1444)** | 0.5627 |
| N r r r r r C r -r rr r r | **(2.11%)** | 4.92% | **(0.1861)** | 0.4245 | **(0.1861)** | 0.4202 |

## 15. E EN AF E HE BALANCE HEE DA E

(1) O 31 M 2016, C r r R R r I M T r N ( P r M T r N ) S r & S r - r C r P r PRC r 2015 , r , r C RMB r r RMB6.0 . O 11 A 2016, C r r M T r N r 2016 RMB3.5 , r 3.07% r r . O 22 A 2016, C 2016 Tr II M T r N RMB2.5 , r 3.15% r r . F r r r , r r (N N .: CIMC 2016-033 CIMC 2016-045) C S r J r , S r T , S S r N , C ( . . . ) C ' ( . . ) H . K . S E . ( . . ) C 1 J 2016, 13 A 2016 23 A 2016, r .

(2) O 18 A 2016, C r r r r G L Pr r I M (C ) C ., L .. U r A r , r r r r r r r r r r , r r r r r r . F r r r , r r (N N .: CIMC 2016-047) C S r J r , S S r N , S r T , C ( . . . ) C ' ( . . ) 19 A 2016, r H . K . S E . ( . . ), r .

B Or r B r
**C I M C (G ) C ., L .**
**ANG H**

H . K ., 30 A 2016